

Having solid connections in the business world will most certainly make your professional life easier. Establishing rapport and building relationships in a fast moving world are skills that may in part come naturally, but are always better polished. Whether you're a born socialiser or a shrinking violet, there's no denying, networking will get you places. This short course will empower you to engage with people of all levels authentically and confidently, giving you every opportunity to shine!

Guided by etiquette expert and founder of 'The Standard Companion', Ana Retallack will coach you through a live networking event where you will learn valuable techniques and gain confidence in the process to use them in real life. As a former serving member of The Queen's Royal Household at Buckingham Palace, and as someone who has held a range of high profile corporate and diplomatic positions during her career, Ana is perfectly positioned to guide you through the ins and outs of professional and social networking with a light-hearted, entertaining and educational session.

## **TOPICS INCLUDE:**

What Networking Really Means | Meeting New People | Managing Nerves Small Talk to lead on to Business Talk | Mingling with Purpose | Preparing to Work a Room The Perfect Elevator Pitch | The Charm Offensive | Food, Drink and Napkins | and more....

Thursday 18th July 2019 | \$50pp 6pm – 7.30pm at the Waurn Ponds Estate (Lake Lounge)

includes full tuition, canapés and soft drinks together with workshop notes for each participant.

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thestandardcompanion.com





